

# Mechanism Design

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# Overview

- Decision problems.
- Direct mechanisms.
- Groves mechanisms.
- Examples.

# Intelligent Design

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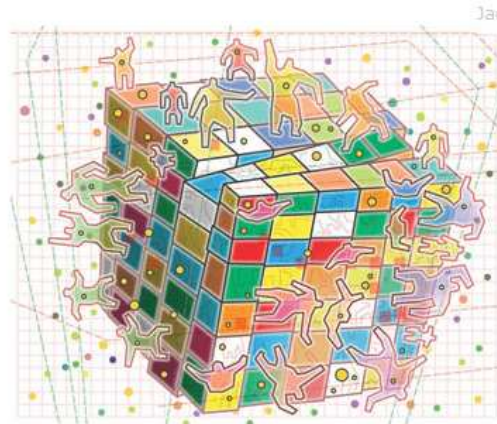
### Economics focus

## Intelligent design

Oct 18th 2007

From *The Economist* print edition

**A theory of an intelligently guided invisible hand wins the Nobel prize**



"WHAT on earth is mechanism design?" was the typical reaction to this year's Nobel prize in economics, announced on October 15th. In this era of "Freakonomics", in which everyone is discovering their inner economist, economics has become unexpectedly sexy. So what possessed the Nobel committee to honour a subject that sounds so thoroughly dismal? Why didn't they follow the lead of the peace-prize judges, who know not to let technicalities about being true to the meaning of the award get in the way of good headlines?

In fact, despite its dreary name, mechanism design is a hugely important area of economics, and underpins much of what dismal scientists do today. It goes to the heart of one of the biggest challenges in economics: how to arrange our economic interactions so that, when everyone behaves in a self-interested manner, the result is something we all like. The word "mechanism" refers to the institutions and the rules of the game that govern our economic activities, which can range from a Ministry of Planning in a command economy to the internal organisation of a company to trading in a market.

# Intelligent Design

## A theory of an intelligently guided invisible hand wins the Nobel prize

WHAT on earth is **mechanism design**? was the typical reaction to this year's Nobel prize in economics, announced on October 15th.

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(The Economist, Oct. 18th, 2007)

# Decision Problems

Decision problem for  $n$  players:

- set  $D$  of decisions,
- for each player  $i$  a set of (private) types  $\Theta_i$
- and a utility function

$$v_i : D \times \Theta_i \rightarrow \mathcal{R}.$$

- **Intuitions**

- Type is some private information known only to the player (e.g., player's valuation of the item for sale),
- $v_i(d, \theta_i)$  represents the benefit to player  $i$  of type  $\theta_i$  from the decision  $d \in D$ .

- Assume the individual types are  $\theta_1, \dots, \theta_n$ . Then  $\sum_{i=1}^n v_i(d, \theta_i)$  is the social welfare from  $d \in D$ .

# Decision Rules

- **Decision rule** is a function

$$f : \Theta_1 \times \dots \times \Theta_n \rightarrow D.$$

- Decision rule  $f$  is **efficient** if

$$\sum_{i=1}^n v_i(f(\theta), \theta_i) \geq \sum_{i=1}^n v_i(d, \theta_i)$$

for all  $\theta \in \Theta$  and  $d \in D$ .

- **Intuition**  $f$  is efficient if it always maximizes the social welfare.

# Set up

- Each player  $i$  receives/has a **type**  $\theta_i$ ,
- each player  $i$  submits to the **central authority** a type  $\theta'_i$ ,
- the central authority computes **decision**

$$d := f(\theta'_1, \dots, \theta'_n),$$

and communicates it to each player  $i$ .

**Basic problem** How to ensure that  $\theta'_i = \theta_i$ .

# Example 1: Sealed-Bid Auction

**Set up** There is a single object for sale. Each player is a buyer. The decision is taken by means of a sealed-bid auction. The object is sold to the highest bidder.

- $D = \{1, \dots, n\}$ ,
- each  $\Theta_i$  is  $\mathbb{R}_+$ ,
- $v_i(d, \theta_i) := \begin{cases} \theta_i & \text{if } d = i \\ 0 & \text{otherwise} \end{cases}$
- Let  $\text{argmax } \theta := \mu^i(\theta_i = \max_{j \in \{1, \dots, n\}} \theta_j)$ .
- $f(\theta) := \text{argmax } \theta$ .
- **Note**  $f$  is efficient.
- Payments will be treated later.



# Example 2: Public Project Problem

Each person is asked to report his or her willingness to pay for the project, and the project is undertaken if and only if the aggregate reported willingness to pay exceeds the cost of the project.

(15 October 2007, The Royal Swedish Academy of Sciences, Press Release, Scientific Background)

# Public Project Problem, formally

- $c$ : cost of the public project (e.g., building a bridge),
- $D = \{0, 1\}$ ,
- each  $\theta_i$  is  $\mathbb{R}_+$ ,
- $v_i(d, \theta_i) := d(\theta_i - \frac{c}{n})$ ,
- $f(\theta) := \begin{cases} 1 & \text{if } \sum_{i=1}^n \theta_i \geq c \\ 0 & \text{otherwise} \end{cases}$
- **Note**  $f$  is efficient.

# Example 3: Reversed Sealed-bid Auction

**Set up** Each player offers the same service. The decision is taken by means of a sealed-bid auction. The service is purchased from the lowest bidder.

- $D = \{1, \dots, n\}$ ,
- each  $\Theta_i$  is  $\mathbb{R}_-$ ;  
 $-\theta_i$  is the price player  $i$  offers,
- $v_i(d, \theta_i) := \begin{cases} \theta_i & \text{if } d = i \\ 0 & \text{otherwise} \end{cases}$
- $f(\theta) := \operatorname{argmax} \theta$ .

**Example**  $f(-8, -5, -4, -6) = 3$ . That is, given the offers 8, 5, 4, 6, the service is bought from player 3.

# Example 4: Buying a Path in a Network

**Set up** Given a graph  $G := (V, E)$ .

- Each edge  $e \in E$  is owned by player  $e$ .
  - Two distinguished vertices  $s, t \in V$ .
  - Each player  $e$  submits the cost  $\theta_e$  of using the edge  $e$ .
  - The central authority selects the shortest  $s - t$  path in  $G$ .
- $D = \{p \mid p \text{ is a } s - t \text{ path in } G\}$ ,
  - each  $\Theta_i$  is  $\mathbb{R}_+$ ,
  - $v_i(p, \theta_i) := \begin{cases} -\theta_i & \text{if } i \in p \\ 0 & \text{otherwise} \end{cases}$
  - $f(\theta) := p$ , where  $p$  is the shortest  $s - t$  path in  $G$ .

# Manipulations

**Example** An optimal strategy for player  $i$  in public project problem:

- if  $\theta_i \geq \frac{c}{n}$  submit  $\theta'_i = c$ .
- if  $\theta_i < \frac{c}{n}$  submit  $\theta'_i = 0$ .

For example, assume  $c = 30$ .

| player | type |
|--------|------|
| A      | 6    |
| B      | 7    |
| C      | 25   |

Players A and B should submit 0. Player c should submit 30.

# Revised Set-up: Direct Mechanisms

- Each player  $i$  receives/has a **type**  $\theta_i$ ,
- each player  $i$  submits to the **central authority** a type  $\theta'_i$ ,
- the central authority computes **decision**

$$d := f(\theta'_1, \dots, \theta'_n),$$

and **taxes**

$$(t_1, \dots, t_n) := g(\theta'_1, \dots, \theta'_n) \in \mathbb{R}^n,$$

and communicates to each player  $i$  both  $d$  and  $t_i$ .

- **final utility function** for player  $i$ :

$$u_i(d, \theta_i) := v_i(d, \theta_i) + t_i.$$

# Direct Mechanisms, ctd

- Direct mechanism  $(f, t)$  is **incentive compatible** if for all  $\theta \in \Theta$ ,  $i \in \{1, \dots, n\}$  and  $\theta'_i \in \Theta_i$

$$u_i((f, t)(\theta_i, \theta_{-i}), \theta_i) \geq u_i((f, t)(\theta'_i, \theta_{-i}), \theta_i).$$

- **Intuition** Submitting false type (so  $\theta'_i \neq \theta_i$ ) does not pay off.
- Direct mechanism  $(f, t)$  is **feasible** if  $\sum_{i=1}^n t_i(\theta) \leq 0$  for all  $\theta$ .
- **Intuition** External financing is never needed.

# Groves Mechanisms

•  $t_i(\theta) := \sum_{j \neq i} v_j(f(\theta), \theta_j) + h_i(\theta_{-i})$ , where

$h_i : \Theta_{-i} \rightarrow \mathbb{R}$  is an **arbitrary** function.

• **Note**

$$u_i((f, t)(\theta), \theta_i) = \sum_{j=1}^n v_j(f(\theta), \theta_j) + h_i(\theta_{-i}).$$

• **Intuitions**

• Player  $i$  cannot manipulate the value of  $h_i(\theta_{-i})$ .

• Suppose  $h_i(\theta_{-i}) = 0$ .

When the individual types are  $\theta_1, \dots, \theta_n$

$u_i((f, t)(\theta), \theta_i)$  is the social welfare from  $f(\theta)$ .



# Groves Theorem

## Theorem (Groves '73)

Suppose  $f$  is efficient. Then each Groves mechanism is incentive compatible.

## Proof.

For all  $\theta \in \Theta$ ,  $i \in \{1, \dots, n\}$  and  $\theta'_i \in \Theta_i$

$$\begin{aligned} u_i((f, t)(\theta_i, \theta_{-i}), \theta_i) &= \sum_{j=1}^n v_j(f(\theta_i, \theta_{-i}), \theta_j) + h_i(\theta_{-i}) \\ (f \text{ is efficient}) &\geq \sum_{j=1}^n v_j(f(\theta'_i, \theta_{-i}), \theta_j) + h_i(\theta_{-i}) \\ &= u_i((f, t)(\theta'_i, \theta_{-i}), \theta_i). \end{aligned}$$

# Special Case: Pivotal Mechanism

- $h_i(\theta_{-i}) := - \max_{d \in D} \sum_{j \neq i} v_j(d, \theta_j).$

- Then

$$t_i(\theta) := \sum_{j \neq i} v_j(f(\theta), \theta_j) - \max_{d \in D} \sum_{j \neq i} v_j(d, \theta_j) \leq 0.$$

- **Note** Pivotal mechanism is feasible.

# Re: Sealed-Bid Auction

**Note** In the pivotal mechanism

$$t_i(\theta) = \begin{cases} -\max_{j \neq i} \theta_j & \text{if } i = \operatorname{argmax} \theta. \\ 0 & \text{otherwise} \end{cases}$$

So the pivotal mechanism is **Vickrey auction**:  
the winner pays the 2nd highest bid.

# Example

| player | bid | tax to authority | util. |
|--------|-----|------------------|-------|
| A      | 18  | 0                | 0     |
| B      | 24  | -21              | 3     |
| C      | 21  | 0                | 0     |

Social welfare:  $0 + 0 + 3 = 3$ .

# Maximizing Social Welfare

**Question:** Does Vickrey auction maximize social welfare?

**Notation**  $\theta^*$ : the reordering of  $\theta$  is descending order.

**Example** For  $\theta = (1, 4, 2, 3, 1)$  we have

$$\theta_{-2} = (1, 2, 3, 0),$$

$$(\theta_{-2})^* = (3, 2, 1, 0),$$

$$\text{so } (\theta_{-2})_2^* = 2.$$

**Intuition**  $(\theta_{-2})_2^*$  is the second highest bid among other bids.

# Bailey-Cavallo Mechanism

Bailey-Cavallo mechanism ( $n \geq 3$ ):

$$t_i(\theta) := t_i^p(\theta) + \frac{(\theta_{-i})_2^*}{n}$$

**Note** Bailey-Cavallo mechanism is a Groves mechanism.

**Example**

| player | bid | tax to authority | util. | why?               |
|--------|-----|------------------|-------|--------------------|
| A      | 18  | 0                | 7     | (= 1/3 of 21)      |
| B      | 24  | -2               | 9     | (= 24 - 2 - 7 - 6) |
| C      | 21  | 0                | 6     | (= 1/3 of 18)      |

# Bailey-Cavallo Mechanism, ctd

**Note** Bailey-Cavallo mechanism is feasible.

**Proof.** For all  $i$  and  $\theta$ ,  $(\theta_{-i})_2^* \leq \theta_2^*$ , so

$$\sum_{i=1}^n t_i(\theta) = -\theta_2^* + \sum_{i=1}^n \frac{(\theta_{-i})_2^*}{n} = \sum_{i=1}^n \frac{-\theta_2^* + (\theta_{-i})_2^*}{n} \leq 0.$$

**Theorem** In the case of sealed-bid auctions  
Bailey-Cavallo mechanism maximizes social welfare.

# Re: Public Project Problem

Assume the pivotal mechanism.

**Examples** Suppose  $c = 30$  and  $n = 3$ .

| player | type | tax | $u_i$ |
|--------|------|-----|-------|
| A      | 6    | 0   | -4    |
| B      | 7    | 0   | -3    |
| C      | 25   | -7  | 8     |

Social welfare can be negative.

| player | type | tax | $u_i$ |
|--------|------|-----|-------|
| A      | 4    | -5  | -5    |
| B      | 3    | -6  | -6    |
| C      | 22   | 0   | 0     |



# Formally

**Note** In the pivotal mechanism

$$t_i(\theta) = \begin{cases} 0 & \text{if } \sum_{j \neq i} \theta_j \geq \frac{n-1}{n}c \text{ and } \sum_{j=1}^n \theta_j \geq c \\ \sum_{j \neq i} \theta_j - \frac{n-1}{n}c & \text{if } \sum_{j \neq i} \theta_j < \frac{n-1}{n}c \text{ and } \sum_{j=1}^n \theta_j \geq c \\ 0 & \text{if } \sum_{j \neq i} \theta_j \leq \frac{n-1}{n}c \text{ and } \sum_{j=1}^n \theta_j < c \\ \frac{n-1}{n}c - \sum_{j \neq i} \theta_j & \text{if } \sum_{j \neq i} \theta_j > \frac{n-1}{n}c \text{ and } \sum_{j=1}^n \theta_j < c \end{cases}$$

**Theorem** In the case of the public project problem the pivotal maximizes social welfare.

# Re: Reversed Sealed-Bid Auction

Take

$$t_i(\theta) := \sum_{j \neq i} v_j(f(\theta), \theta_j) - \max_{d \in D \setminus \{i\}} \sum_{j \neq i} v_j(d, \theta_j).$$

Note

$$t_i(\theta) = \begin{cases} -\max_{j \neq i} \theta_j & \text{if } i = \operatorname{argmax} \theta. \\ 0 & \text{otherwise} \end{cases}$$

So in this mechanism the winner **receives** the amount equal to the 2nd lowest offer.

**Example** Consider  $\Theta = (-8, -5, -4, -6)$ . The service is bought from player 3 who receives for it 5.

# Re: Buying a Path in a Network

Take

$$t_i(\theta) := \sum_{j \neq i} v_j(f(\theta), \theta_j) - \max_{p \in D(G \setminus \{i\})} \sum_{j \neq i} v_j(p, \theta_j).$$

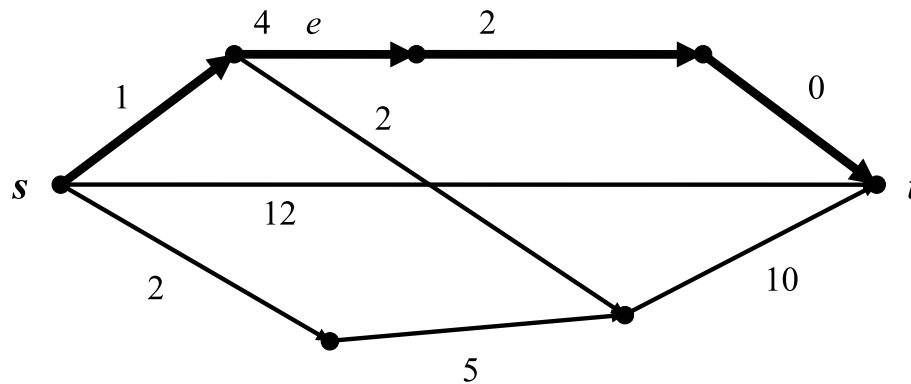
Note

$$t_i(\theta) = \begin{cases} \text{cost}(p_2) - \text{cost}(p_1 - \{i\}) & \text{if } i \in p_1 \\ 0 & \text{otherwise} \end{cases}$$

where

$p_1$  is the shortest  $s - t$  path in  $G(\theta)$ ,

$p_2$  is the shortest  $s - t$  path in  $(G \setminus \{i\})(\theta_{-i})$ .



Consider the player owning the edge  $e$ .  
To compute the payment he receives

- determine the **shortest**  $s - t$  path. Its length is 7. It contains  $e$ .
- determine the **shortest**  $s - t$  path that does **not** include  $e$ . Its length is 12.
- So player  $e$  receives  $12 - (7 - 4) = 9$ .  
His final utility is  $9 - 4 = 5$ .