

Increase your profits by reaching new customers with new services – faster, and with a lower cost!

### **Profium Oy in short**



- Internationally recognized pioneer in applying semantic technologies on content management and routing
- Committed to open standards from W3C and IPTC
- Established in 1996, privately owned
- Headquarters in Espoo, Finland
- Sales representation in California, USA

#### **Partial Customer List**



#### **News Agencies**

Agence-France Presse (AFP) – News Agency Solution ANP Dutch News Agency – News Agency Solution STT Finnish News Agency – News Agency Solution

#### **Publishing Companies**

Kauppalehti Online – Editorial system and cross-media content routing system WSOY – Digital archive for an e-Learning platform A-lehdet – Production system for a publisher of 15 magazines

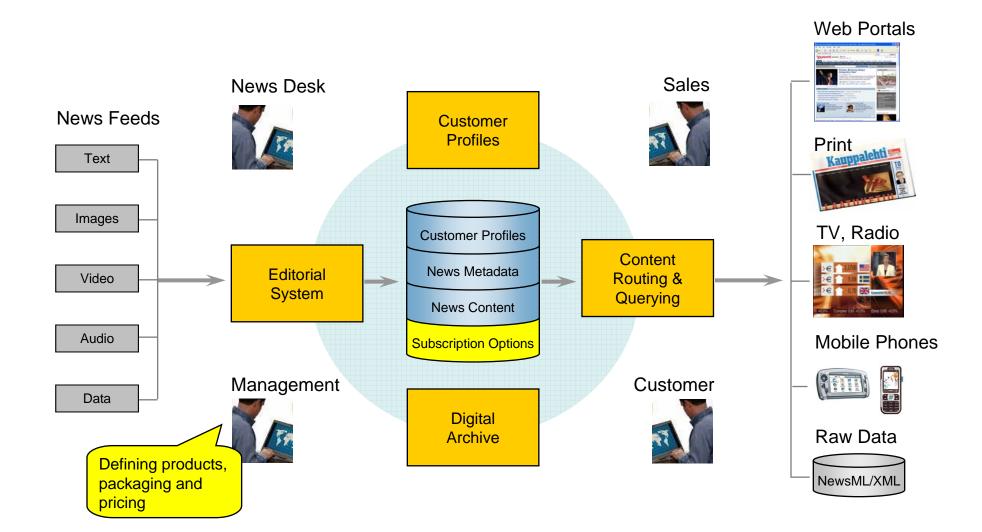
#### **Public Sector Organizations**

Finnish Police – Management of photos for passports and identity cards Finnish National Board of Antiquities – Archive solution for a museum Mikkeli Polytechnic – Archive solution for hospitals Tampere City museums – Media archive

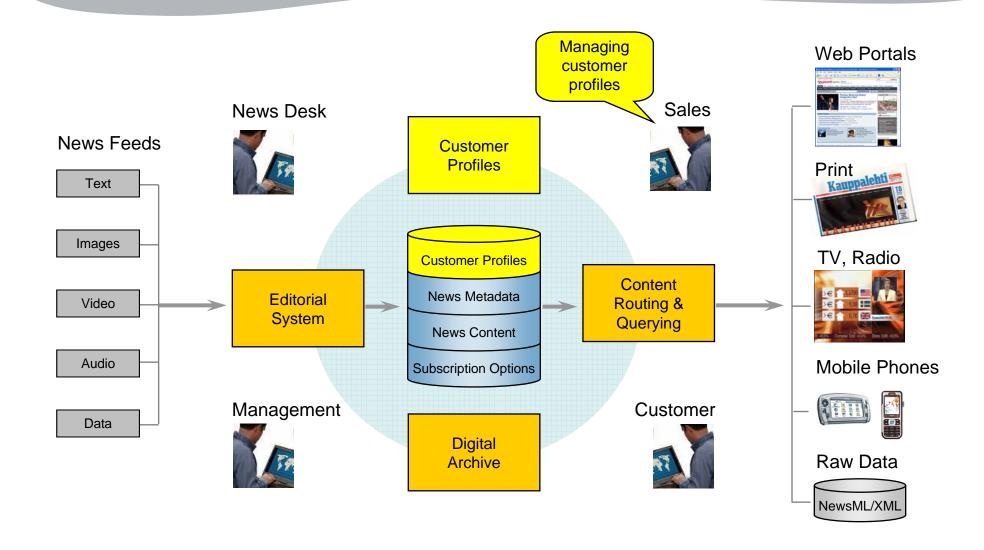




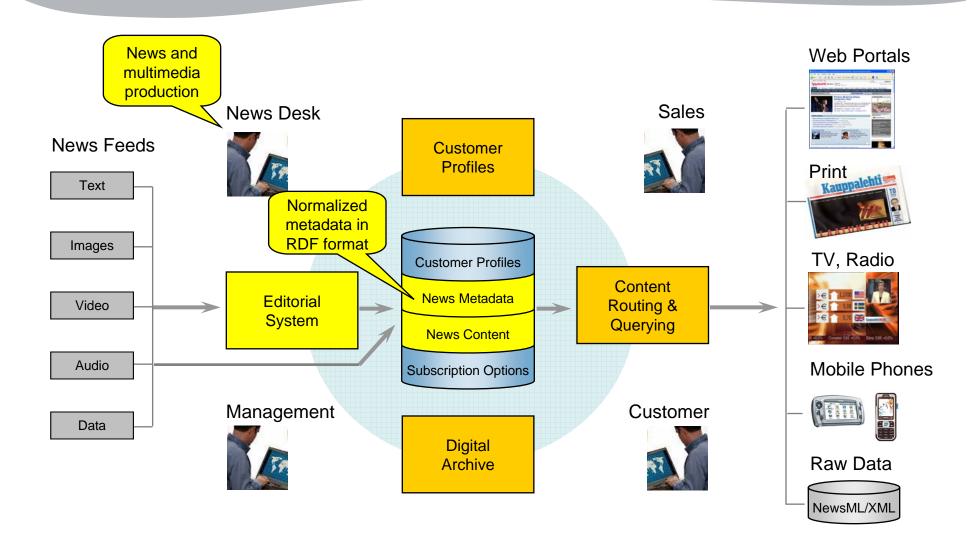




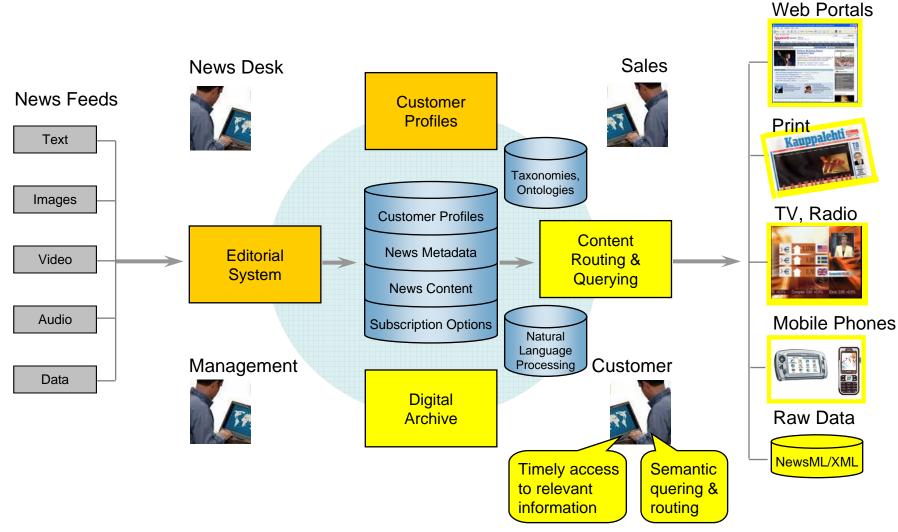




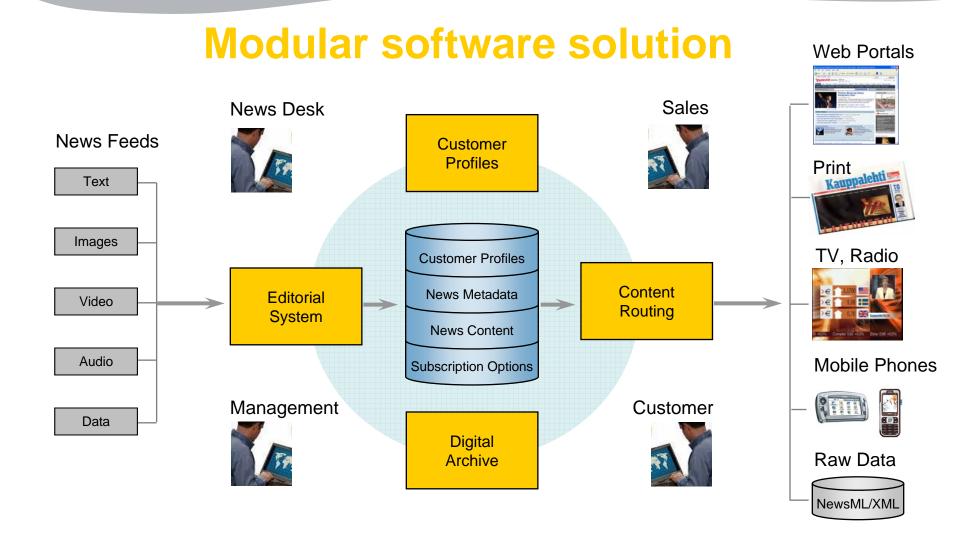














# **Customer References**

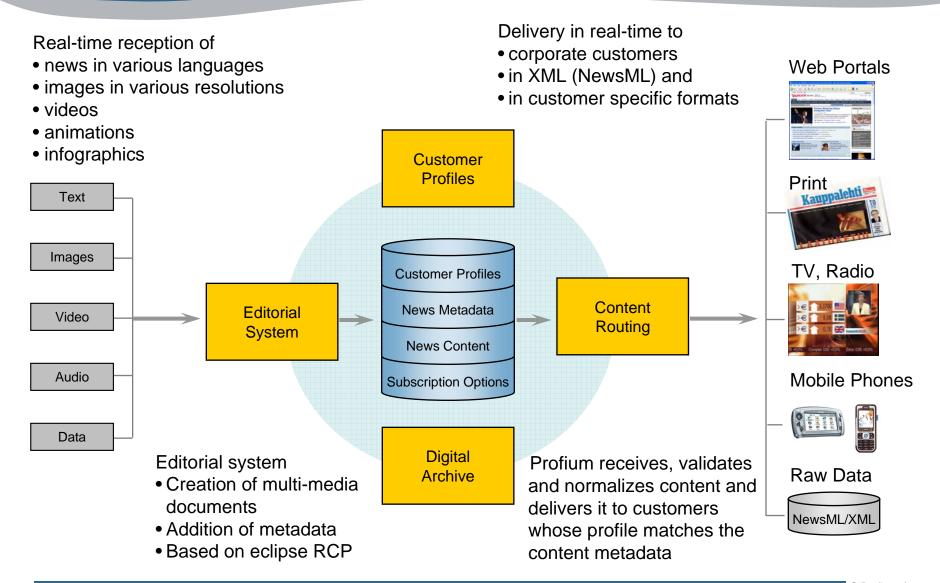
## **Agence-France Presse (AFP)**



- AFP wanted to renew their multimedia production system so that new customer requirements could be more easily met with
- Profium provided AFP with a system that is composed of a Content Routing System based on industry standards (NewsML, NITF, XML) integrated with an editorial module that supports multimedia production in real-time
- The system allows AFP easily configure new customers and package content in new ways while letting journalists continue creation of high-quality content with high productivity

#### **Profium solution at AFP**





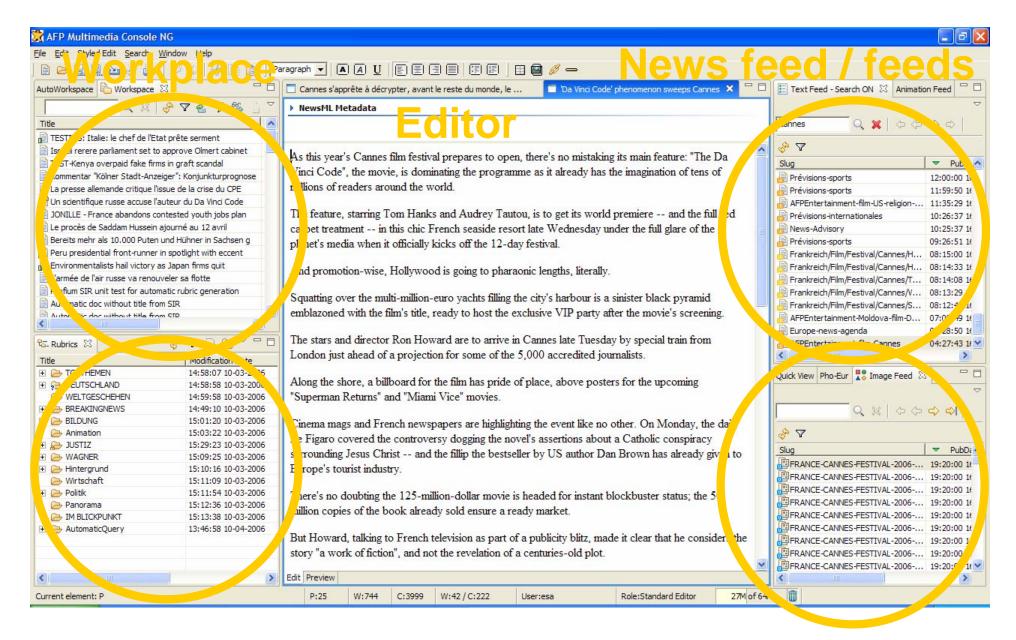
## Agence-France Presse (AFP)



"The use of semantic technologies implemented by Profium allows AFP to maximize the revenues from gathering news business at an optimized cost."

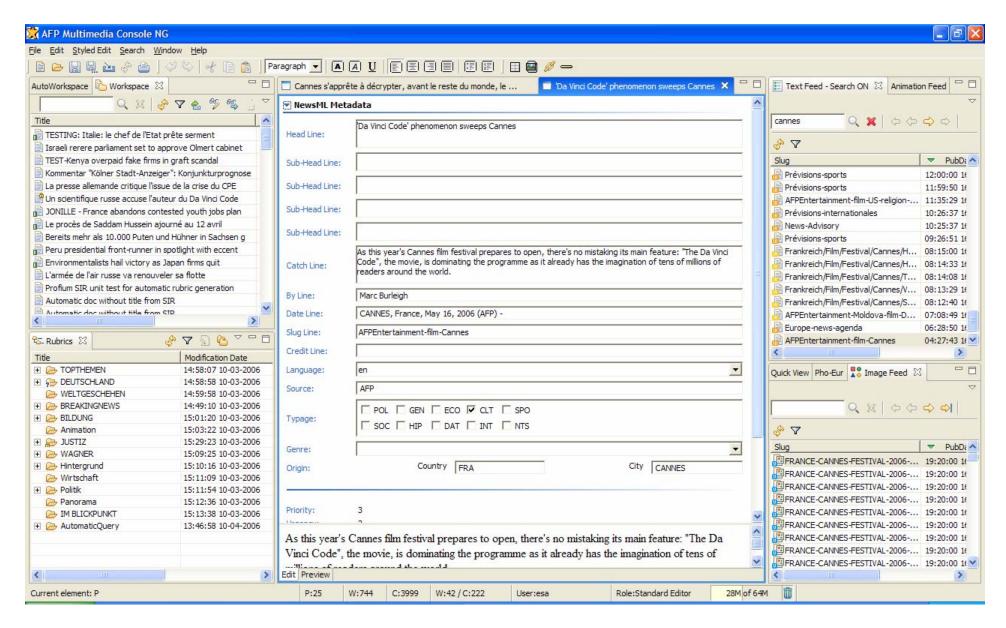
Daniel Oudet, CTO, AFP



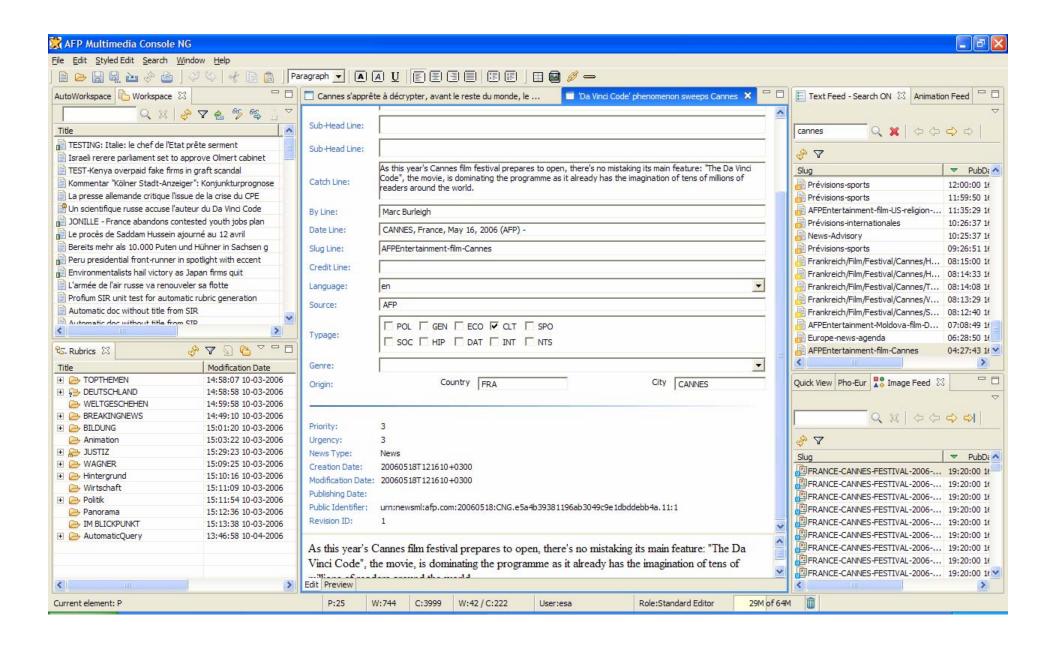


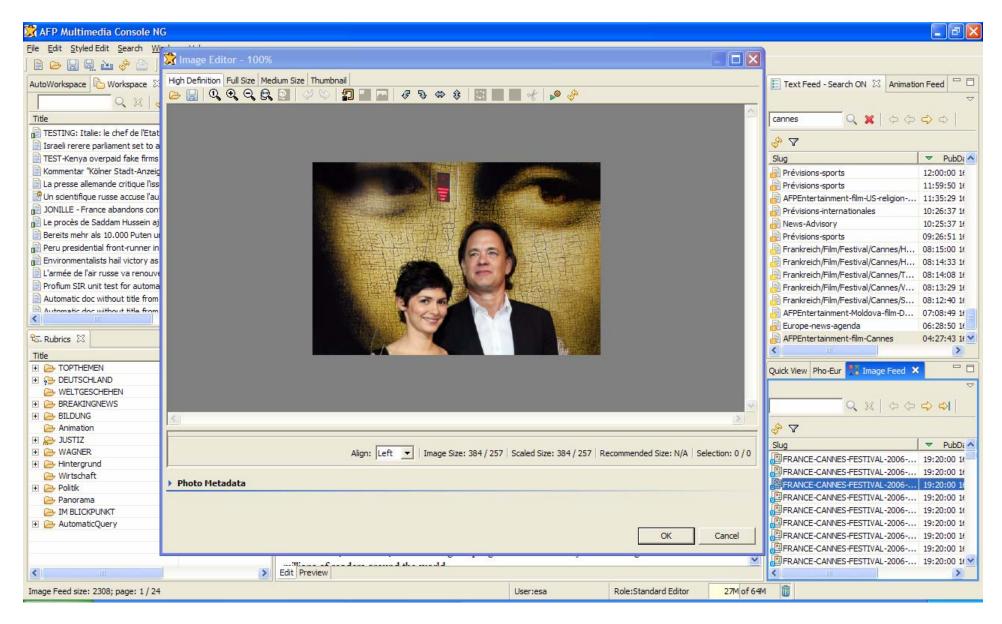
## **Published news**

## Image feed / feeds

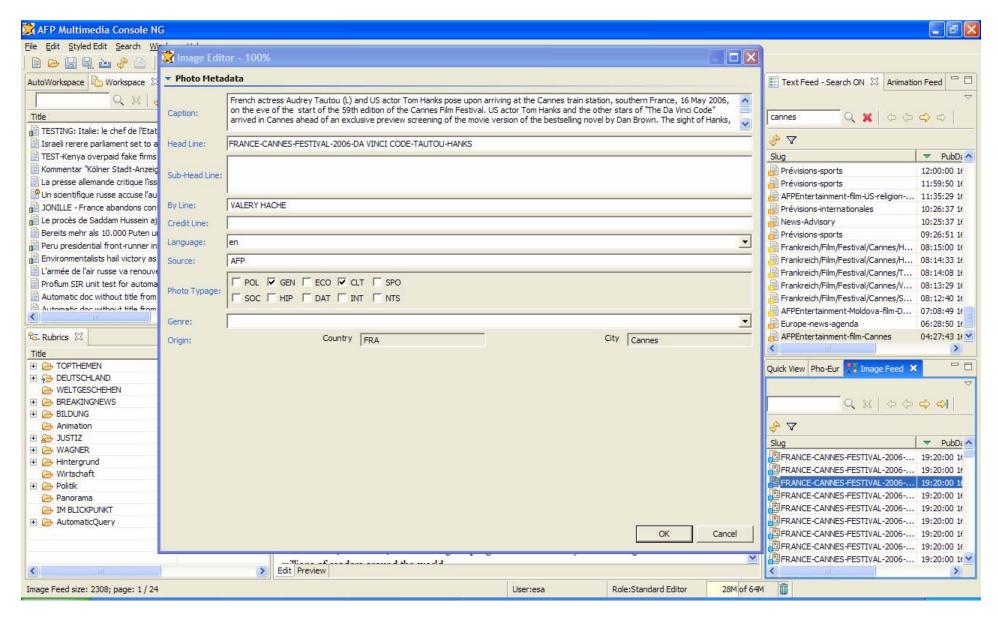


Metadata for the news item

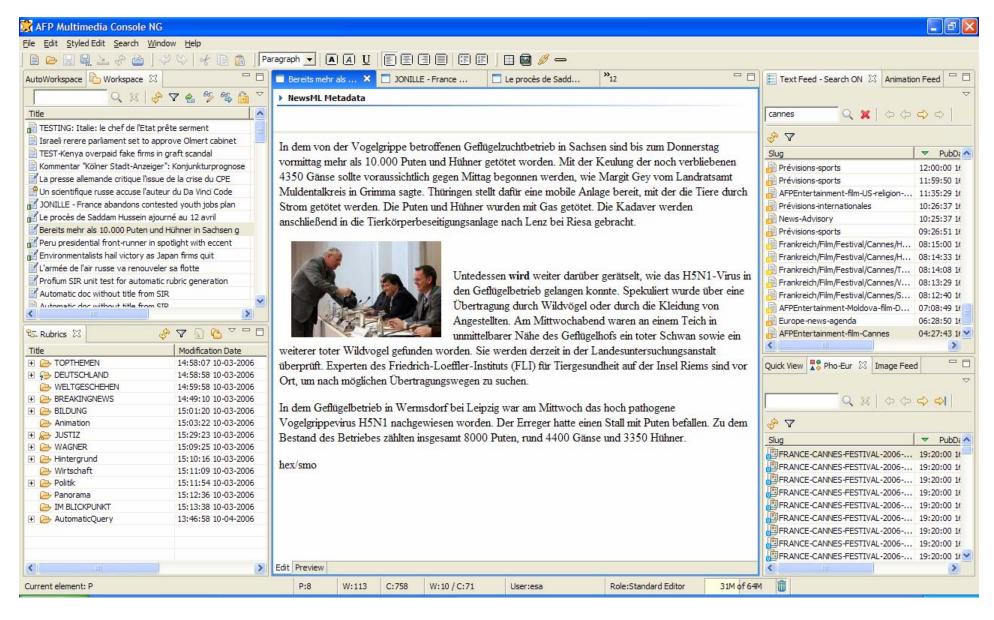




Multiresolution image



Metadata for the photo



## Linking pictures with the news item

#### **ANP**



- Wanted to introduce support for multimedia and the content delivery capability in NewsML format
- Profium provided ANP with a content routing solution which lets ANP manage individual customer profiles
- System delivers the customer the right information in the right format at the right time



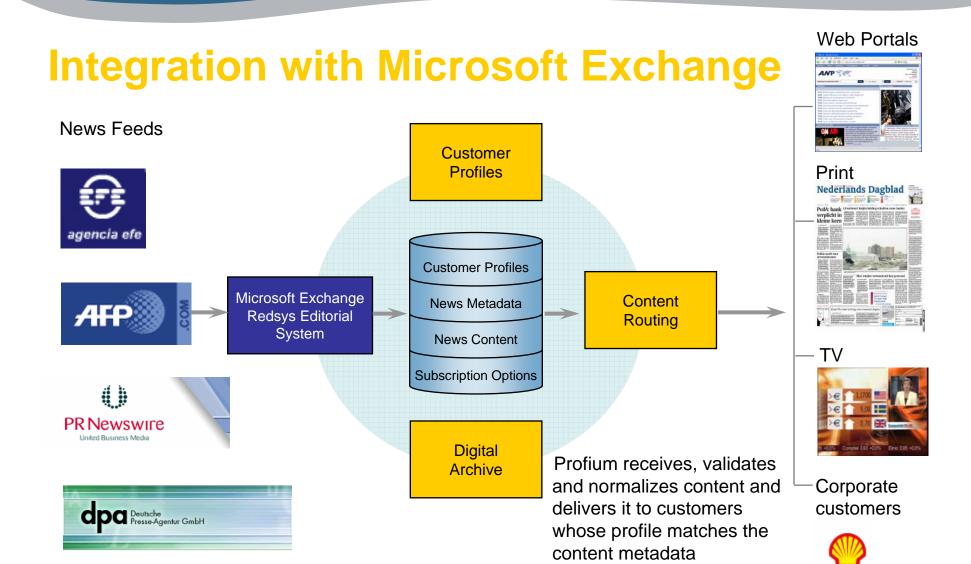
"We selected Profium's SIR solution as the product matched well with our requirements about openness and performance.

In addition, Profium has a proven track record in this industry also outside domestic market."

Mark Westerhoff, IT Director, ANP

#### **Profium solution at ANP**





**profium** 

Summary

#### **Solution Business Benefits**



- Packaged solution speeds up the system development and saves IT costs
- Improved productivity by automated processes
- Provides full range of news feeds and delivery formats including XML/NewsML, HTML, email and mobile phones with further development by the software vendor
- Fast and easy launch of new products and pricing structures
- Increased revenues and profits by selling content to broader base of heterogeneous customers

#### **Contact Information**



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