

# Combinatorial Auctions with Budgets

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# Outline

● Outline

Auctions with Budgets

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Multi-unit Auction

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Combinatorial Auction

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Conclusions

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- Introduction
- Multi-unit Auctions with Budgets
- Combinatorial Auctions with Budgets
- Pareto Optimality
- Conclusions



- Outline

- Auctions with Budgets**

- Auctions with Budgets
- Google TV Ads
- Google TV Ads
- Combinatorial Auctions with Budgets
- Combinatorial Auctions with Budgets
- No Budgets: Vickrey Auction
- Auctions with Budgets
- Multi-unit Auctions with Budgets

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- Multi-unit Auction

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# Auctions with Budgets



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- Auctions are run daily from Google and other companies of on-line advertising
- Google sells TV ads through a Web interface  
Advertisers specify the following parameters:
  - Target TV shows
  - Daily budget limit
  - Valuation per impression

# Google TV Ads

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**Network/Dayparts** - Select networks and dayparts to add to or block from your schedule

1 Choose the networks where your ad will run. 2 Choose dayparts for the networks you have chosen.

View by Genre: All

- A & E Network
- ABC Family
- ABC Family (West)
- Altitude Sports and Entertainment
- AMC
- Animal Planet
- Animal Planet (West)
- BBC America
- BET - Black Entertainment Television
- Biography Channel
- Bloomberg Business Television

Run ads on these days:  
Select: All, None, Weekdays, Weekend

Mon  Tue  Wed  Thu  Fri  Sat  Sun

Run ads at these times:  
Select: All, None

- 12:00 AM to 5:00 AM
- 5:00 AM to 7:00 AM
- 7:00 AM to 10:00 AM
- 10:00 AM to 2:00 PM
- 2:00 PM to 5:00 PM
- 5:00 PM to 8:00 PM
- 8:00 PM to 12:00 AM

Advanced: Edit networks and dayparts in bulk

From Noam Nisan's ICALP talk on Google TV Ads



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## Set pricing

### How long do you want your ad to run?

Start date:

Will run until:  No end date

### How much do you want to spend per day?

\$  /day

### How much are you willing to bid per thousand impressions (CPM) ?

Maximum CPM: \$  (Minimum \$1.00)

**Calculate Weekly Estimates**

From Noam Nisan's ICALP talk on Google TV Ads

# Combinatorial Auctions with Budgets



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#### ● Auctions with Budgets

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### Multi-unit Auction

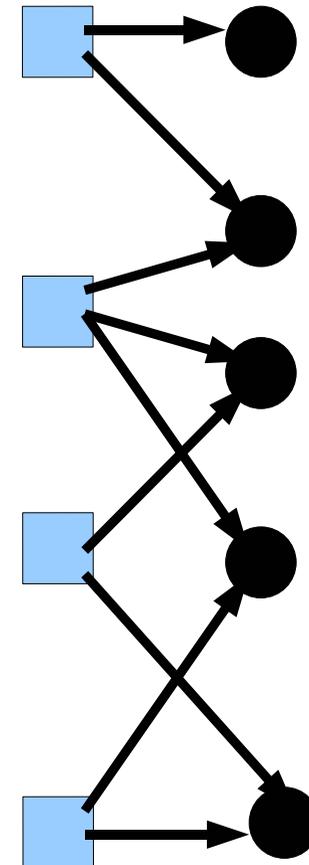
### Combinatorial Auction

### Conclusions

## The model:

- There is a set  $A$  of  $n$  agents (advertisers) and  $m$  items (slots)
- Agent  $i$  is interested in a subset  $S_i$  of the items
- Agent  $i$  has budget  $b_i$  and valuation  $v_i > 0$  for each item in  $S_i$

Valuations, budgets and sets  $S_i$  are private knowledge of the agents.



# Combinatorial Auctions with Budgets



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### Multi-unit Auction

### Combinatorial Auction

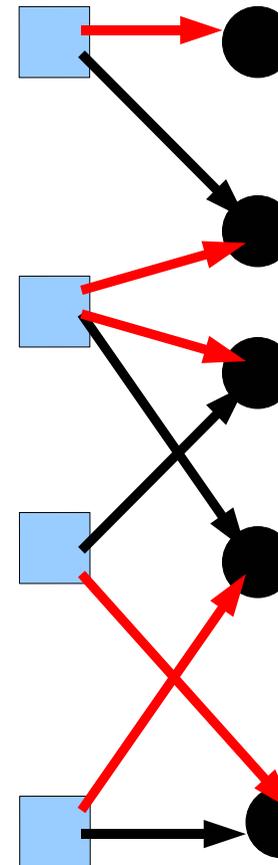
### Conclusions

## The Auctioneer:

- Assign  $M(i)$  items from  $S_i$  to agent  $i$  and payment  $P(i)$
- Utility for agent  $i$  (Additive - **Non quasi-linear**):

$$\begin{cases} M(i)v_i - P(i) & \text{if } P(i) \leq b_i \\ -\infty & \text{if } P(i) > b_i \end{cases}$$

- The utility for the auctioneer is  $\sum_{j=1}^n P(j)$





# No Budgets: Vickrey Auction

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- Assume identical items and agents with infinite budget
- **Vickrey auction** allocates item to agent with highest valuation for item
- **Item price is second highest valuation**

Properties of Vickrey:

**Maximize**

$$\begin{aligned} \text{social welfare} &= \text{total valuation of the agents} \\ &= \text{total utility of the agents and of the auctioneer} \end{aligned}$$

**Truthfulness:** bidding real valuation is a dominant strategy

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**Example:** 2 agents, 50 identical units:

- Alice has valuation \$20 and budget \$50
- Bob has valuation \$5 and budget \$150
- Vickrey would sell all 50 items to Alice at price of \$ 250
- Auctions with budgets are not quasi-linear. Therefore maximizing sum of utilities does not correspond to maximizing sum of the valuations
- Indeed, there are no truthful auctions with budgets that maximize social welfare

**Maximizing social welfare is not attainable!**

A weaker objective is **Pareto optimality:**

**There exist no allocation with all agents better off (including the Auctioneer)**



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Multi-Unit Auctions: for all  $i, j$ ,  $S_i = S_j$

- There are no truthful auctions that are Pareto optimal for multi-unit auctions with budgets [Dobzinski, Lavi, Nisan, FOCS 2008]
- There exists an ascending auction [Ausubel, American Economic Review 2004] that is truthful if budgets are public knowledge [DLN08]
- **The ascending auction is Pareto-optimal [DLN08]!**
- Lots of follow-up research in the last 2 years

A major open problem posed in [DLN08] was to derive a similar result for combinatorial auctions

**There exists a Pareto-optimal truthful combinatorial auction for single-valued agents with private valuations [Fiat, L., Sankowski, Saia, 2010]**



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- Multi-unit Auction with Budgets
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- Conditions for Pareto Optimality
- Conditions for Pareto Optimality
- Proof of Pareto Optimality for Multi-unit Auction
- Proof of Pareto Optimality for Multi-unit Auction

# The Multi-unit Auction with Budgets

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Denote by  $m$  the current number of items.

$$\text{Demand of } i \text{ at price } p: D_i(p) = \begin{cases} \min\{m, \lfloor b_i/p \rfloor\} & \text{if } p \leq v_i \\ 0 & \text{if } p > v_i \end{cases}$$

$$\text{Demand of } i \text{ at price } p^+: D_i^+(p) = \lim_{\epsilon \rightarrow 0^+} D_i(p + \epsilon)$$

As price goes up demands go down because

1. Budget is limited, Or
2. Price hits valuation and demand drops to 0

The auction sells an item to some agent  $a$  at price  $p$  if

- **(Truthfulness)**: excluding  $a$ , all other agents cannot purchase all items at price  $p$  or higher:  $\sum_{i \in A/a} D_i(p) < m$ , Or,
- **(Sell all items)**: at any higher price some items will never be sold:  $\sum_{i \in A} D_i^+(p) < m$

# Multi-unit Auction with Budgets

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- Proof of Pareto Optimality for Multi-unit Auction

**Valuation limited agents:**  $V = \{i : D_i(p) > 0 \text{ and } p = v_i\}$

```
1: procedure MULTI-UNIT AUCTION WITH BUDGETS( $v, b$ )
2:    $p \leftarrow 0, \forall i, d_i = D_i(0)$ 
3:   while ( $A \neq \emptyset$ ) do
4:     Sell( $V$ )
5:      $A = A - V$ 
6:     repeat
7:       if  $\exists i : d(A/i) < m$  then Sell( $i$ )
8:     else
9:       For arbitrarily agent  $i$  with  $d_i > D_i^+(p) : d_i \leftarrow D_i^+(p)$ 
10:    end if
11:    until  $\forall i : (d_i = D_i^+(p))$  and  $(d(A/i) \geq m)$ 
12:    Increase  $p$  until for some  $i, D_i(p) \neq D_i^+(p)$ 
13:  end while
14: end procedure
```





# Example of Ascending Auction



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- Proof of Pareto Optimality for Multi-unit Auction

$d=2$   $b=1$



$d=3$   $b=1$



$m=3$

$p=1/3$























- Outline

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Auctions with Budgets

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Multi-unit Auction

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- $S$ -Avoid Matchings and Selling items
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- The Combinatorial Auction with Budgets
- Trading Paths
- No trading paths  $\Leftrightarrow$  Pareto-Optimality
- Proof of Pareto Optimality
- Proof of Pareto Optimality
- Proof of Pareto Optimality

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# The Combinatorial Auction with Budgets

# The Demand Graph



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- Proof of Pareto Optimality

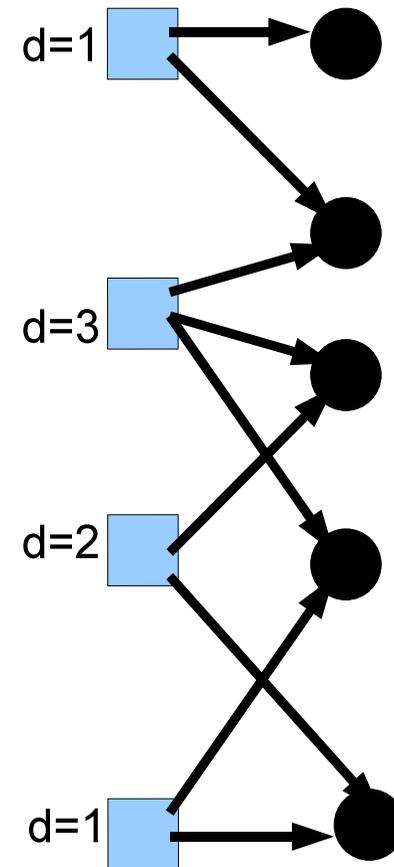
- Proof of Pareto Optimality

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- Conclusions

**Demand graph:** a bipartite graph  $G$  with all agents on the left, all items on the right, and edges  $(i, j)$  iff  $j \in S_i$ .

$d$ -capacitated demand graph: every agent  $i$  has associated capacity  $d_i$ , every unsold item has capacity 1.





# Matchings

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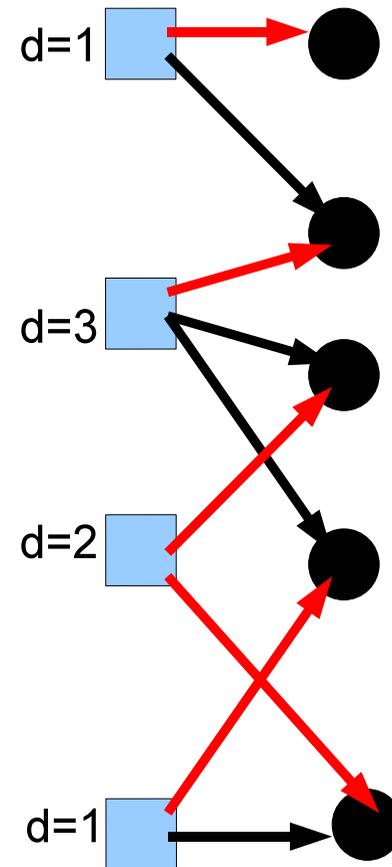
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Full matching in a  $d$ -capacitated demand graph: Matching of [possibly multiple] items to agents such that all items are matched and capacities are observed





# $S$ -Avoid Matchings and Selling items

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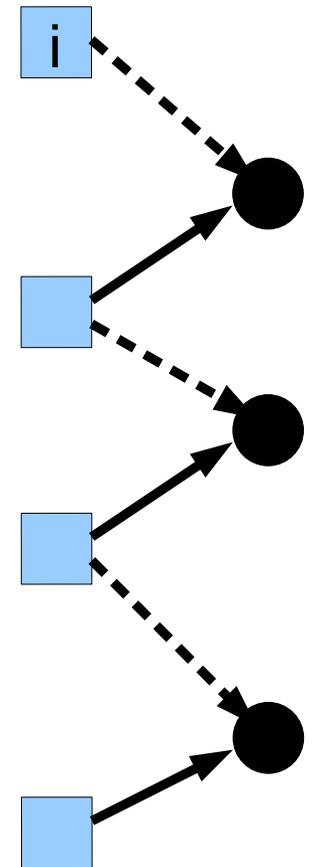
- Conclusions

For a subset of agents  $S$ , a full  $S$ -avoid matching in a  $d$ -capacitated demand graph **assigns a minimal number of items to agents in  $S$ .**

A full  $S$ -Avoid matching in a  $d$ -capacitated demand graph can be computed using min-cost max-flow.

Let  $B(\neg S)$  be the number of items assigned to agents **not in  $S$**  in a full  $S$ -Avoid matching

**Sell( $S$ )** computes such an  $S$ -Avoid matching and for every  $(i, j)$  in this matching,  $i \in S$ , sells item  $j$  to agent  $i$  at current price.



i-AvoidMatching

# The Combinatorial Auction with Budgets



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## Recap:

$$\text{Demand of } i \text{ at price } p: D_i(p) = \begin{cases} \min\{m, \lfloor b_i/p \rfloor\} & \text{if } p \leq v_i \\ 0 & \text{if } p > v_i \end{cases}$$

$$\text{Demand of } i \text{ at price } p^+: D_i^+(p) = \lim_{\epsilon \rightarrow 0^+} D_i(p + \epsilon)$$

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```
1: procedure COMBINATORIAL AUCTION WITH BUDGETS( $v, b, \{S_i\}$ )
2:    $p \leftarrow 0$ 
3:   while ( $A \neq \emptyset$ ) do
4:     Sell( $V$ )
5:      $A = A - V$ 
6:     repeat
7:       if  $\exists i | B(\neg\{i\}) < m$  then Sell( $i$ )
8:       else
9:         For arbitrarily agent  $i$  with  $d_i > D_i^+(p) : d_i \leftarrow D_i^+(p)$ 
10:      end if
11:     until  $\forall i: (d_i = D_i^+(i))$  and  $B(\neg\{i\}) \geq m$ 
12:     Increase  $p$  until for some  $i, D_i(p) \neq D_i^+(p)$ 
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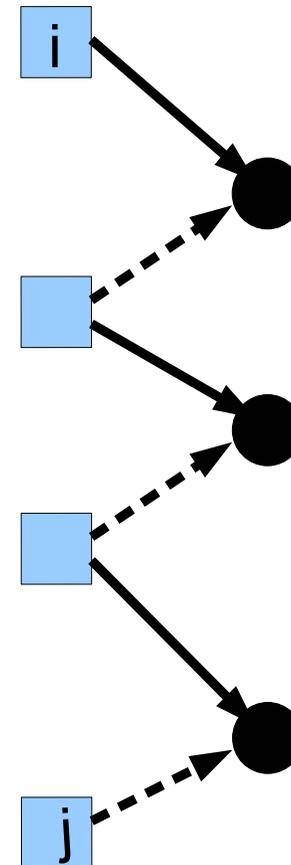
- Proof of Pareto Optimality

- Conclusions

Given an allocation  $(M, P)$ , an **alternating path** for matching  $M$ : an even length path in the demand graph with all odd edges in  $M$ .

A **trading path** in allocation  $(M, P)$  is an alternating path from agent  $i$  to agent  $j$  such that:

- $v_j > v_i$
- remaining budget of  $j$ :  $b_j \geq v_i$





# No trading paths $\Leftrightarrow$ Pareto-Optimality

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**Theorem 1** *An allocation  $(M, P)$  is Pareto-optimal if and only if*

- 1. All items are sold in  $(M, P)$ , and*
- 2. There are no trading paths in  $G$  with respect to  $(M, P)$ .*

**Proof:** (only if) — Assume there exists a trading path in the demand graph  $G$  with respect to  $(M, P)$ :

$$\pi = (a_1, t_1, a_2, t_2, \dots, a_{j-1}, t_{j-1}, a_j)$$

as  $v_{a_j} > v_{a_1}$  and  $b_{a_j}^* \geq v_{a_1}$  then

- decrease payment of  $a_1$  by  $v_{a_1}$
- increase payment of  $a_j$  by  $v_{a_1}$ , and
- move item  $t_i$  from  $a_i$  to  $a_{i+1}$  for  $i = 1, \dots, j - 1$ .

A contradiction since

- Utility of  $a_j$  increases by  $v_{a_j} - v_{a_1} > 0$ , while
- utility of  $a_1, a_2, \dots, a_{j-1}$  and of the auctioneer is unchanged.



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- **Proof of Pareto Optimality**

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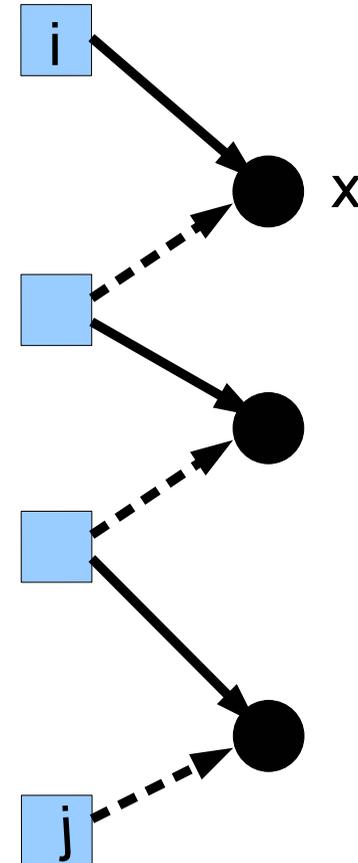
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Assume for contradiction there exists a forbidden alternating path ending at agent  $j$  in the final allocation.

Let  $e = (i, x)$  be the earliest edge sold along the path. The edge was sold during some  $Sell(S)$  with  $i \in S$ .

$e = (i, x)$  contained in some  $S$ -AvoidMatching.

**Lemma 2** *If there exists an alternating path from  $e$  to  $j$  in the final allocation  $(M, P)$  then there exists an alternating path from  $e$  to  $j$  in the  $S$ -Avoid matching when edge  $e$  is sold with same number of items sold to  $i$  and  $j$ .*





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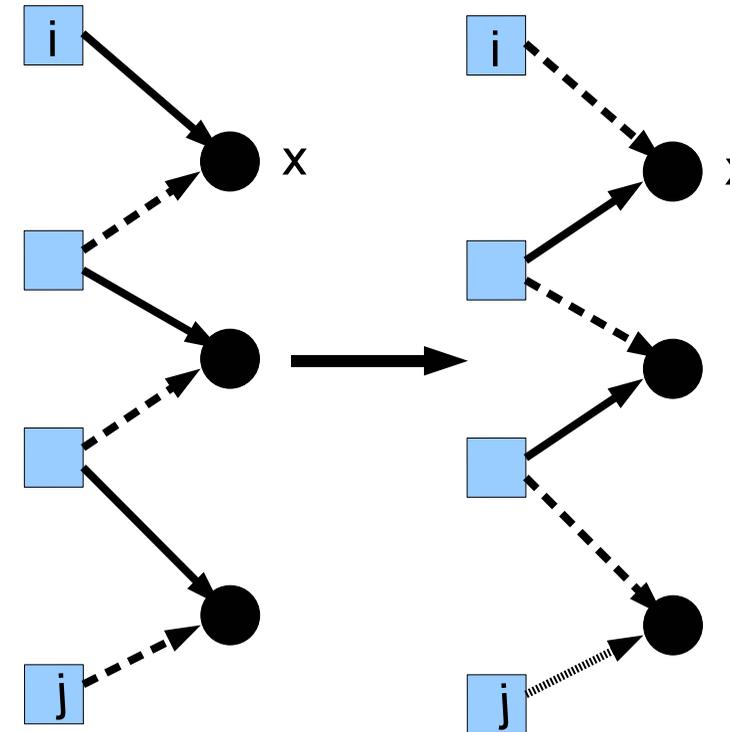
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Derive a contradiction either on the assignment of  $e = (i, x)$  or on the existence of a forbidden alternating path.

Let  $B(j)$  be the number of items assigned to  $j$  in the  $S$ -Avoid Matching.

Two cases:

1.  $i \in V$ .  $e$  is the last edge sold to  $i$ . Since  $b_j \geq v_i$  we know  $d_j > B(j)$ . There exists an alternating path in the  $S$ -Avoid Matching formed by  $e$  and all edges sold after  $e$  that assigns one more item to  $j$  and one less item to  $i$ .



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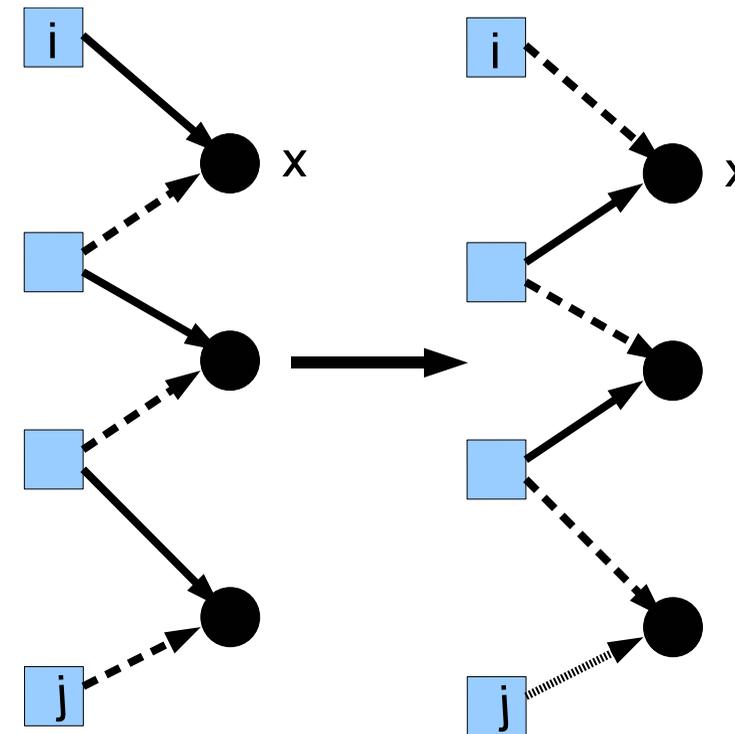
## 2. $i \notin V$ . Three cases

2.1  $d_j > B(j)$ . There exists an  $S$ -Avoid matching that assigns one more item to  $j$  and one less item to  $i$ .

2.2  $d_j = B(j)$  and  $d_j = D_j^+ < D_j$ . The budget of agent  $j$  when  $e$  is sold is equal to  $b_j = p \times D_j$ . The remaining budget at the end of the auction is  $\leq p < v_i$ . The alternating path is not forbidden. A contradiction.

2.3  $d_j = B(j)$  and  $d_j = D_j^+ = D_j$ . A contradiction follows as in case [2.2].

We conclude that edge  $e$  cannot be sold or the alternating path is not forbidden.





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**Conclusions**

- Mapping the frontier
- Conclusion and Open problems

# Conclusions



# Mapping the frontier

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- Mapping the frontier

- Conclusion and Open problems

- If the sets of interest are public but budgets and valuations are private then no truthful Pareto-optimal auction is possible.
- If budgets are public but the sets of interest and the valuations are private then no truthful Pareto-optimal auction is possible.
- if budgets are public and private arbitrary valuations are allowed, no truthful and Pareto-optimal auction is possible (irrespective of computation time). This follows by simple reduction to the previous claim on private sets of interest.



# Conclusion and Open problems

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- Conclusion and Open problems

We present Pareto-optimal truthful combinatorial auction for single-valued agents with private valuations, public budgets and public interest sets.

- Randomization: Truthful in expectation?
- Envy-free allocations?
- Approximate social welfare
- Other mechanisms with different private/public partition?
- Position auctions with budgets?